

## Job description



**Job title:** *Sales Engineer*

**Department:** *Processing*

### Responsibilities:

- Promote, sell and technical support a range of liquid food & Dairy processing plants, aseptic processing systems
- Developing and extending the current processing business in south region of china;
- Provide B2B services to customers through cross-functional team work;
- Build and nurture constructive partnership relationship with customers;
- Work closely with Key account team to help achieve the overall target of Tetra Pak;
- Work closely with Engineering Department to insure the implement of project successfully;
- Work closely with Technical Service and Sales team to improve customer service;

### Requirements:

- Bachelor degree or above major in Chemical Engineering, Food Engineering;
- Min 3 years' work experience in food fields, sales experience in Dairy processing machine is preferred.
- Knowledge of liquid processing systems and equipment with a proven success in sales and business development;
- Knowledge of commercial terms for equipments sales contract and international trade terms
- Good oral and written English and good PC skill
- Proven effective organizational, written and verbal communication and presentation skills.
- Honest and reliable
- Strong interpersonal skills
- Teamwork oriented and mature
- Ability to be self-directed and work independently
- Able to work under high pressure
- Willing to learn and skillfully manage all kinds of challenges
- Willing to travel