

## Job description



**Job title:** *Service Product Manager*

**Report to:** **Cluster Service Product Portfolio Manager (CSPPM)**

### **Responsibilities:**

- Support Technical Key Account Managers and Key Account Managers in Sales of Service Products and Solutions
- Centrally monitor and follow up Service Contracts' Performance and Profitability
- Centrally collect and analyze Technical Service Market and Competitor Intelligence
- Develop Sales and Promotional Materials of Service Products and Solutions
- Support CSPPM in drafting of Technical Service Pricing Proposal and Policy
- Support CSPPM in Service Business and Operational Planning
- Relationship Customer Satisfaction (Technical Service Dimension) Results analysis and Actions follow up

### **Requirements:**

- University graduate or above
- With 5+ years solid Sales / Sales Administration / Marketing / Business Development / Product Management / Key Account Management experience in leading organization
- Financial Competence and Project Management Experience an added advantage
- Excellent Presentation and Communication Skills
- Strong Analytical and Quantitative Skills
- Team Player with Motivation and Proactive Attitude
- Fluent written and spoken English and Chinese
- Excellent skills in Microsoft Word, Excel, PowerPoint and alike