



Business case: The use of products from sustainably managed forests

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Tetra Pak Group



Tetra Pak in summary, January 2010

- Countries covered > 190
- Packaging material & closure plants 42
- Machine assembly plants 11
- R&D units 11
- Technical service centres 41
- Technical training centres 16
- Employees 21 672
- Net sales mio € 8 955



Wood & Paper, sustainable by nature?





Tetra Pak's environment position

Four pillars driving focus and competitiveness



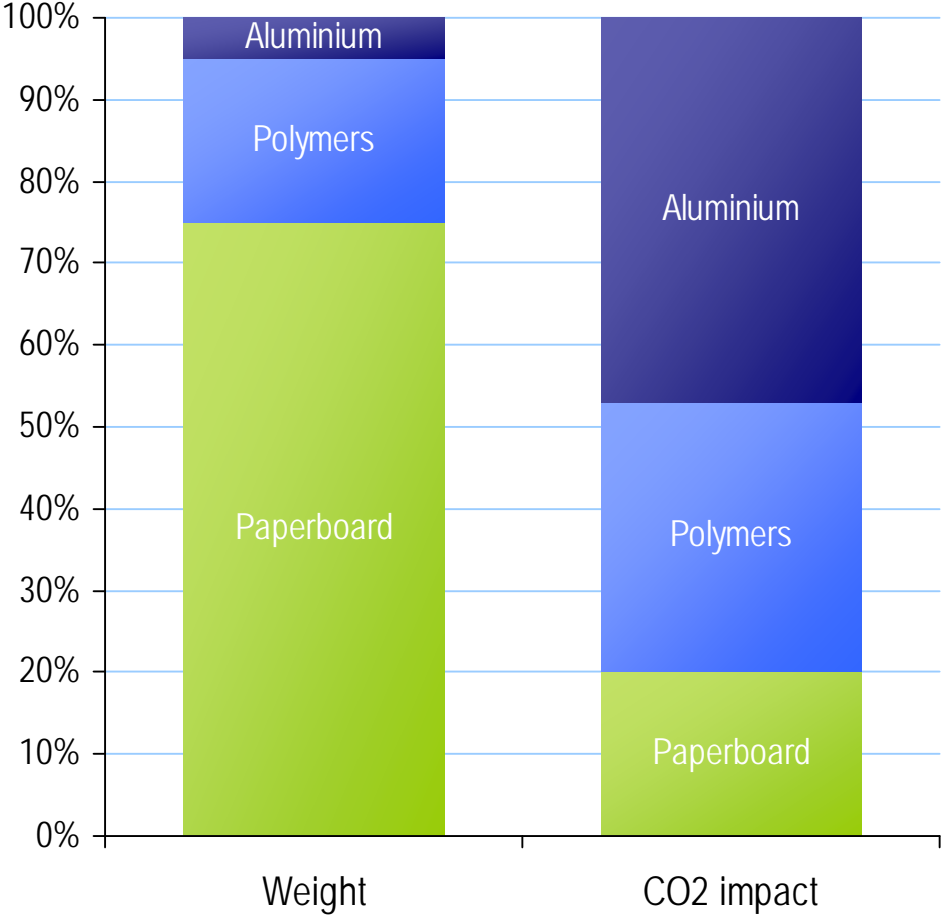
Wood & Paper, sustainable by nature?





Tetra Pak prefers renewable materials...

- ...over finite materials like metals, plastics made from oil etc.
- 3/4 of the material in a Tetra Pak package is paper board, which comes from a natural and renewable resource: wood fibres



Wood & Paper, sustainable by nature?





Forest certification: our tool to ensure responsible forest management

- **Forest Management:**
Our goal is to have all of our wood fibre coming from forests that are certified to the highest standard – currently Forest Stewardship Council (FSC)
- **Chain of Custody:**
We are also committed to full traceability from forest to consumers certified to the highest standard (FSC)





Customer requests an important driver

MARKS & SPENCER

“Within its proactive policy to conserve the natural resources, the Carrefour Group is prioritizing certified wood for the production of its furniture products and garden decorations. Carrefour has been working since 1998 with the WWF to develop FSC-certified wood.”



Wood & Paper, sustainable by nature?





We work with NGO's

- We are on the Boards of
 - FSC
 - The High Conservation Value Resource Network
- We are members of WWF Global Forest and Trade Network.



Wood & Paper, sustainable by nature?





We buy 2 million tons of paperboard per year

- We do not own forests
- 10 global suppliers deliver 98%:
 - 3 Scandinavian suppliers: ca 60%
 - 5 North American suppliers: ca 20%
 - 1 Brazilian supplier: ca 20 %
 - 1 Russian supplier: 1%
- 4 local suppliers deliver 2%:
 - Pakistan, Japan, India and Kenya

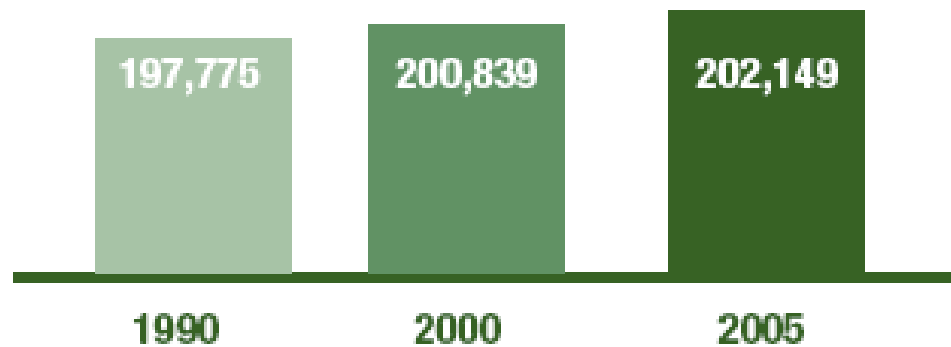




Our paperboard use does not drive deforestation

Growing Forests

total m³ in the countries we source from



Year	Finland	Sweden	USA	Russia	Brazil
1990	1710	2797	24730	80040	88498
2000	1945	3053	30838	80270	84733
2005	2158	3155	35118	80479	81239

Source: FAO (www.fao.org)



Wood & Paper, sustainable by nature?





We have high requirements on suppliers

- High minimum requirements on suppliers
 - complete traceability and no unacceptable sources*
- All suppliers report annually
 - on their progress regarding forest management and chain of custody certification
- Independent verification of supplier reporting
 - Carried out by consultant ProForest through visits to the suppliers

* Unacceptable sources is wood from:

- Illegal logging
- Conversion of natural forests
- GMO trees
- High Conservation Value Forests (HCVF)
- Violation of traditional, customary or civil rights



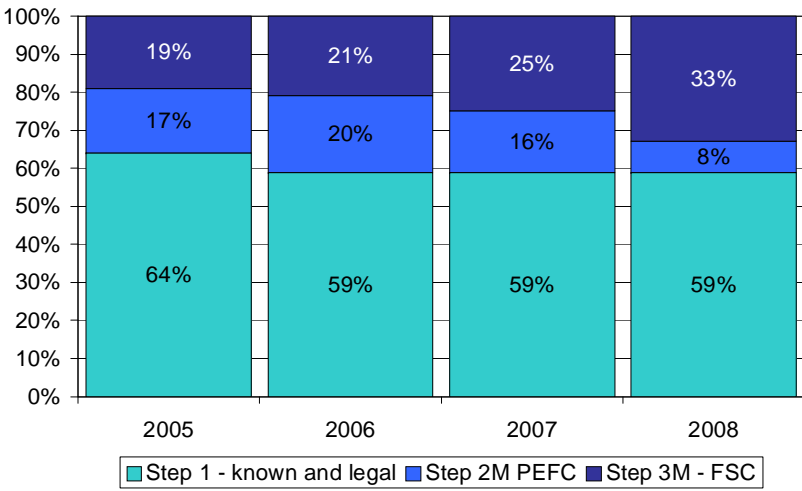
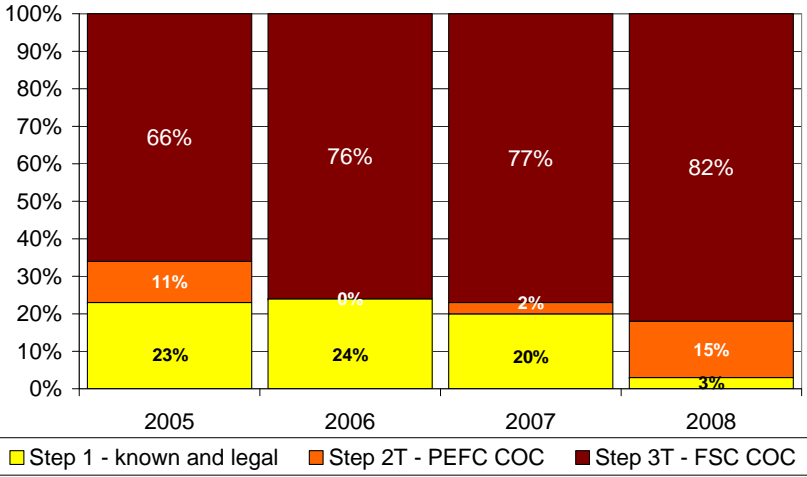
Progress towards our targets

Traceability

82% of our board from FSC Chain of Custody (COC) certified suppliers in 2008

Forest Management

33% of the wood in our board from FSC certified forests in 2008



Wood & Paper, sustainable by nature?



We are committed to FSC certification

- All our factories will be FSC Chain of Custody certified by 2015 the latest
- FSC COC certification enables FSC labelling of products
 - We launched the world's first FSC labelled package for liquid food in 2007 with Sainsbury's
 - 3 billion FSC labelled packages delivered in 2009



FSC labelled packages in Belgium April 2010